PROFILING PERFECTION

Presentation of Financial Results

12 Months to 31 December 2014

26 March 2015

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Vision

To be the principal and preferred supplier of premium grade Crocodilian skins to the luxury brand houses of the world for the manufacture of exclusive, high value handbags, watchbands, clothing & related luxury accessories.

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Agenda

- Headline Financials
- Performance Highlights
- Operating environment review
- Financial results -12 Month period
- Operations review
- FY15 prospects

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Historical Earnings Performance……

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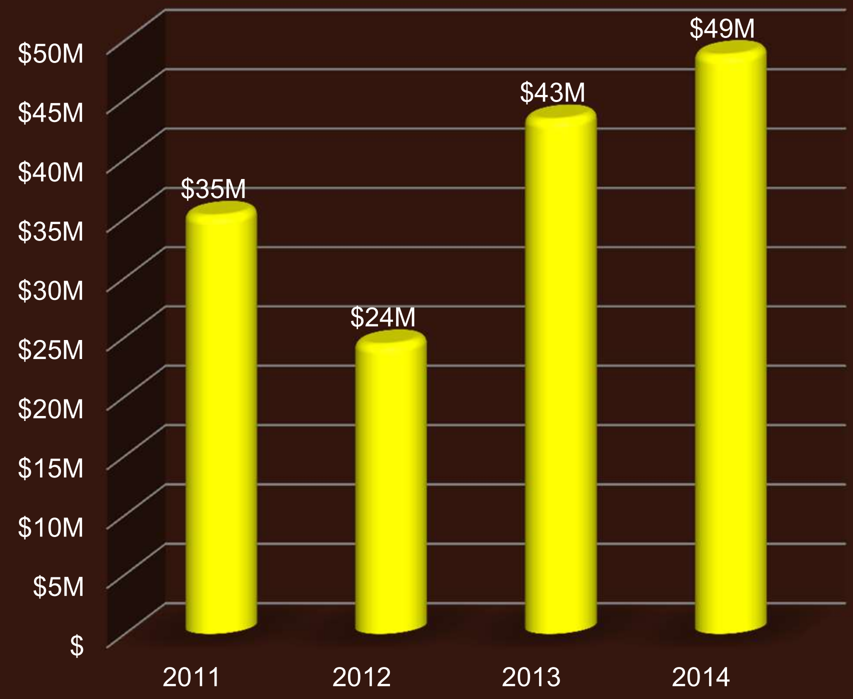
Sustained Value Creation…

Market Capitalisation – US$



Dividends Declared Ratio

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Headline Financials

	2014	2013	
Revenue	28,0m	26,9m	↑
PBT	8,7m	4,9m	↑
Attributable Profit	6,0m	3,2m	↑
Cash From Operations	5,4m	8,2m	↓
Capital Expenditure	1,6m	3,6m	↓
EPS	1,11c	0,60c	↑
Dividends Declared	0,30c	0,16c	↑

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Performance Highlights – Zimbabwe

- Culled over the period May to December
- Achieved cull and skins sales numbers that were contracted
- Average skin size achieved was in line with our contract
- Negotiated increased skin prices for the season
- Average price per skin increased due to both higher base prices and improved quality

Performance Highlights – Zimbabwe (contd)

- Proportion of 1st Grade skins achieved increased despite higher stringency of grading applied
- Expenses for the period were in line with budget
- Export meat volumes were up on prior year
- Local market meat sales partially offset the decline in Asian market volumes

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Performance Highlights – USA

- Alligator skin sales up compared to prior period
- On a 12 month comparative, skins sales volumes more than doubled
- Achieved excellent grades on skins sold
- Promoted more alligators than budgeted into medium skin production
- Acquired immature stock for the captive breeder project

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From a Macro-Economic Perspective

- A weakening Rand contributed to lower input costs
- Instability in the RSA economy necessitated us increasing our stockholding of imported inputs and this required increased working capital
- The declining inflation rate locally meant less pressure on local input costs
- The strong market demand for premium quality skins persisted throughout the period

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Financial Results

for the 12 month period ended

31 December 2014

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Statement of Comprehensive Income	12 Months to 31 Dec 2014	18 Months to 31 Dec 2013
Revenue	27,969,684	26,906,493
Operating profit before depreciation	8,952,059	5,705,934
Depreciation, amortization & impairment	(1,622,206)	(2,333,003)
Fair value adjustments on biological assets	2,226,612	2,398,434
Interest expense	(833,231)	(829,157)
Profit before tax	8,723,234	4,942,208
Income tax	(2,270,032)	(878,438)
Attributable profit	6,004,870	3,250,851
Earnings Per Share (cents)	1.11	0.60

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Profitability Margins	12 Months to 31 Dec 2014	18 Months to 31 Dec 2013
Operating profit margin	32%	21%
Profit before tax Margin	31%	18%
Attributable profit Margin	21%	12%

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Revenue Drivers - Group	2014	2013
Total Skin Volumes	62,698	56,825
Total skins revenue - $	**26,609,488**	**25,655,376**
Total Meat Volumes - kg's	394,762	280,004
Total meat revenue - $	**1,112,096**	**1,016,692**
Backstrap sales revenue - $	248,100	234,425
Other Turnover - $	-	-
Grand Total - $	**27,969,684**	**26,906,493**

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Revenue Drivers - Zimbabwe	FY 2014	FY 2013
Contract Skins Sales	43,078	43,000
Total skins revenue - $	**23,054,809**	**22,337,569**
Meat Volumes - kg's	332,536	209,219
Total meat revenue - $	**776,285**	**539,423**
Backstrap sales revenue - $	248,100	234,425
Other Turnover - $	-	10,000
Grand Total - $	**24,079,194**	**23,121,417**

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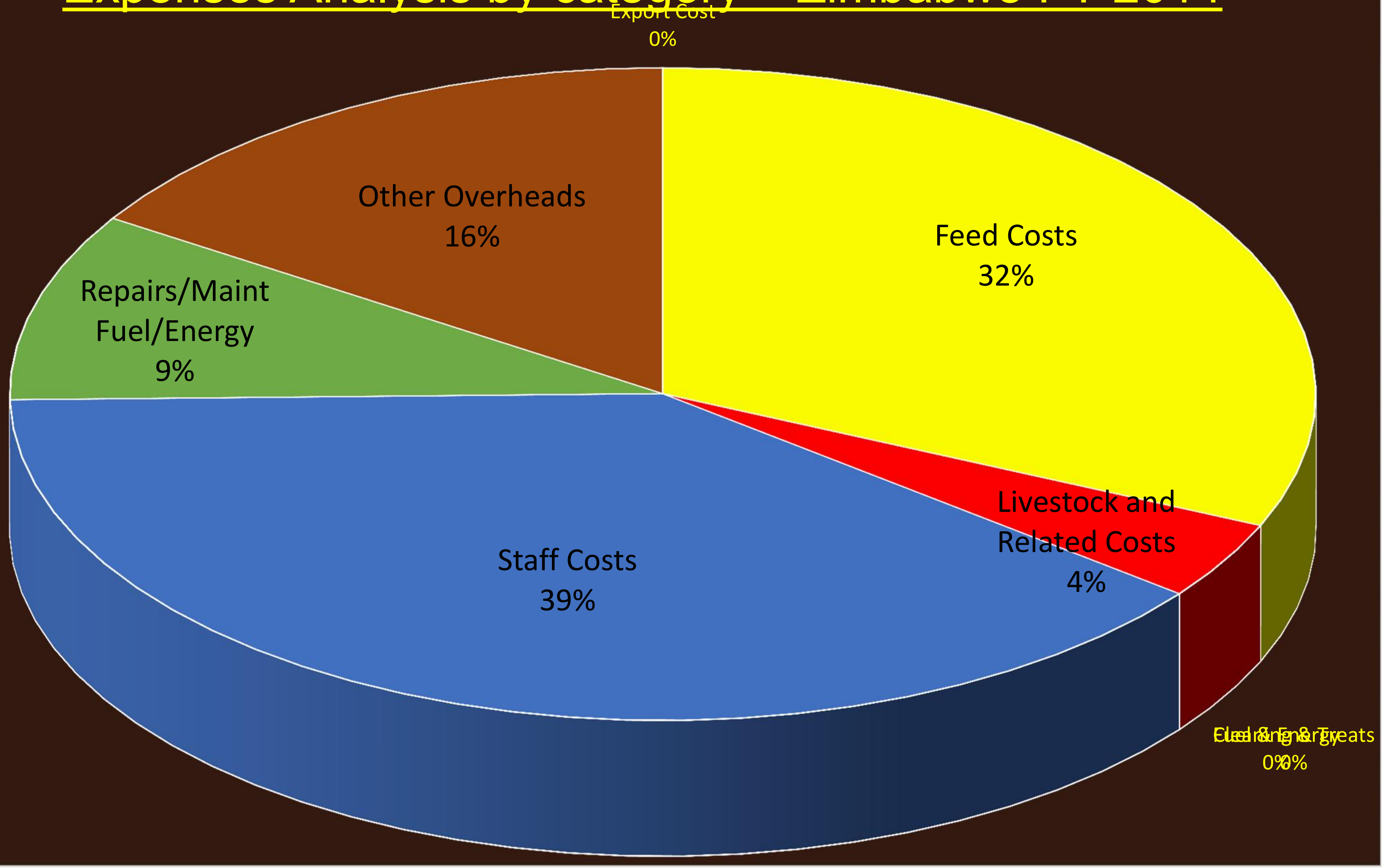
Expenses Analysis by category – Zimbabwe FY 2014



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Statement of Financial Position	FY 2014	FY 2013
Assets	**US$**	**US$**
Non-current assets		
Property, plant and equipment	14,730,118	14,807,410
Biological assets	2,206,960	1,608,595
Intangible Assets	1,033,172	1,020,822
	17,970,250	**17,436,827**
Current assets		
Biological assets	25,298,882	22,453,513
Inventories	2,416,916	2,775,288
Trade and other accounts receivable	5,979,525	2,304,420
Cash and cash equivalents	2,392,817	10,268,970
	36,088,141	**37,802,192**
Total Assets	**54,058,391**	**55,239,019**

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Statement of Financial Position	FY 2014	FY 2013
Equity and Liabilities	US$	US$
Capital and Reserves		
Total Shareholders Equity	**41,932,186**	**36,490,448**
Non-current liabilities		
Deferred tax liability	5,309,189	4,678,215
Long Term Loans	2,186,320	843,671
Current liabilities		
Short-term loans	2,399,815	10,715,000
Trade and other accounts payable	2,230,882	2,511,686
Total current liabilities	**4,630,697**	**13,226,686**
Total liabilities	**12,126,205**	**18,748,571**
Total equity and liabilities	**54,058,391**	**55,239,019**

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Statement Of Cash Flows-US$	FY 2014	FY 2013
Cash generated from operating activities	5,408,147	8,203,113
Interest paid	(731,995)	(673,267)
Taxation paid	(1,116,689)	(650,722)
Investing activities	(2,155,762)	(3,860,872)
Dividends Paid	(1,011,463)	(1,220,130)
Net cash flow before financing activities	**392,238**	**1,798,122**
Financing activities – Increase in loans	**(8,268,392)**	**6,715,000**
Net increase in cash	**(7,876,154)**	**8,513,122**
Cash/cash equivalents at start of the period	**10,268,970**	**1,755,848**
Cash/cash equivalents at end of the period	**2,392,816**	**10,268,970**

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Capital Expenditure Zimbabwe	FY 2014
	US$
Construction of Grower pens	125,630
Staff Housing	102,192
Transport	430,952
Plant and Equipment	766,551
Network Communications and IT	174,175
Total Capital Expenditure	**1,599,500**

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Operations Review

for the 12 month period ended

31 December 2014

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Adjusted Culling Season – Recap

- Stop forcing cull offtakes to meet financial year targets
- Only harvest the skin when it was at the requisite quality standard
- Take advantage of the “winter improvement” in skin quality
- Reduce handling defects and improve meat quality by spreading culling over a longer period
- Eliminate high levels of staff fatigue from extended hours
- Reduce staff overtime costs, improve abattoir efficiencies
- Avoid compromising the fundamentals of skin handling and processing in order to achieve premium grade skins

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Adjusted Culling Season – Recap

- Increase the proportion of finished skins our customer sells onward to 1st Tier Luxury Brands
- Sales to 1st Tier Luxury Brands command a significant price premium
- Increased sales volumes to 1st Tier Brands justify a higher base price for our raw skins

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Key Production Comparatives – Zimbabwe

Skins Production	FY 2014	FY 2013	FY 2012
Total Contract Skins Produced	43,078	43,000	43,052
Total Contract Skins Sold	43,078	43,000	43,049
Average Skin Size Achieved (cms)	35.7	36.3	34.1
% 1st Grades	93%	92%	84%

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Key Production Comparatives - Zimbabwe

Skins and Meat Production	FY 2014	FY 2013
Change in Ave Skin Price achieved	+6%	+6%
Himalaya Skins produced	6,151	6,546
Proportion of Skins in 35/40 size range	46%	45%
Downgrades - skinning/fleshing damage	0.28%	0.16%
Meat Bacteriology Pass Rate	100%	100%

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Crocodile Stock - Zimbabwe	FY 2014	FY 2013
Yearlings – 12 months	44,213	48,224
Rearings – 24 months	47,236	42,510
Rearings – 36 months	16,497	19,252
Immature Breeders	2,288	2,880
Mature Breeders	2,739	2,128
Total	112,973	114,994

Meat Production and Sales - Zimbabwe (Tons)	FY 2014	FY 2013
Total Meat Produced	**300**	**274**
Export Sales – European Market	101	59
Export Sales – Asian Market	36	52
Local Sales	195	98
Total Sales	**332**	**209**

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Egg and Hatchling Production - Zimbabwe

	2014	2013	2012	2011
Wild Eggs Incubated	30%	35%	45%	37%
Farm Eggs Incubated (Mature Females)	70%	65%	55%	63%
Total Eggs Incubated	64,191	54,843	68,236	59,122
Hatchlings to Pens	47,177	43,084	53,909	44,016

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Operational Highlights – Zimbabwe

- Skin size distribution was consistent with our sales contract
- Average skin size achieved of 35.7 cm was in line with our sales contract
- Raw skin prices were 6% above prior year
- Achieved 93% 1st grades despite the increased stringency of grading (92% prior year)

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Operational Highlights – Zimbabwe contd.

- Continued to improve skin quality despite the base line moving upwards year on year
- Experienced no material herd health problems during the year
- Produced an excellent hatchling crop – 11% bigger at 12 months than ever before
- Reduced hatchling mortality rate to 0.05% against a budget of 5%
- Mechanized our feed plant to achieve improved efficiencies and more thorough and even mixes

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Operational Highlights – USA

- Sold 14,890 skins vs 13,825 in prior period (+8%)
- 12 month comparative – Sold 14,890 skins vs 5,943 skins (+151%)
- Sold 12,261 watchband skins at 97% 1st grade and 24 cm avge (2013 – 5,943 at 86% 1st grade and 25 cm)
- Sold 2,629 medium skins against a budget of 2,400 (92% 1st grade)
- Carried forward 6,500 alligators into 2015 as medium sized skins which will yield better margins
- Inducted 15,772 hatchlings into the barns in 2014

Operational Highlights – USA contd.

- Tested the wild harvest skinning and meat processing business and concluded that we should rather focus on core farming activities
- Will populate the breeder project with 1,209 alligators in 2015 when the dirtworks and canal construction are completed.

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Prospects for 2015

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Business Strengths – Zimbabwe

- Top class infrastructure developed for quality skin production
- Experienced, passionate and capable staff complement
- Customer is one of the premier luxury brands in the World
- Proven ability to produce a world class product
- Relative immunity from the challenges facing a majority of local businesses
- Consistent profit earnings and dividend declaration

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Prospects for 2015 - Zimbabwe

- Moving steadily towards target of 80% sales in finished skins to the 1st Tier market
- Aiming to increase the proportion of skins delivered in the 35/40 cm size range
- Continue to pursue further skin price increments benchmarked against finished skin quality
- Targeting a 10% reduction in cost of sales by reducing the average age at culling by two months
- Targeting further strategic cost reductions
- Operational refinements will improve growth rates and further enhance finished skin quality
- The weakened Euro and the economic uncertainty in Europe may impact on pricing at some stage

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Business Strengths – USA

- Established that we can operate a business in the USA
- Same top tier customer as for crocodiles enhances the strength of the marketing relationship
- Quotas on wild eggs harvested means the skin will maintain its exclusivity
- Excellent skin grades achieved over the last two seasons provide the justification for increasing the volumes of medium skins produced
- Strong demand for medium size skins
- Breeder project will reduce the cost of hatchlings down the line

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Prospects for 2015 - USA

- Volumes of Alligator skins sold will increase in 2015
- Watchband skin numbers will remain constant but medium skin numbers sold will more than double
- Focus on increasing efficiencies at the Meat Plant
- Complete the breeder project construction and introduce the livestock at the beginning of summer
- Discontinue the wild harvest skinning project and concentrate solely on farming activities
- Dedicated procurement personnel will target the acquisition of 20,000 hatchlings in 2015
- Pursue additional growth opportunities outside of Lone Star

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Thank you for your Attention

We will take your questions now